



WHY SOLE?

INTERACTIVE ACTIVATION TRAINING: Upon calling to activate their new card, every cardholder completes an interactive training that outlines the card's best features and uses.

NO CHARGE CREDIT & DEBIT TRANSACTIONS: Unlimited signature and PIN transactions at no charge to the cardholder.

NO CHARGE CASH WITHDRAWALS: Each payroll cycle, cardholders can perform one teller withdrawal at any Visa®* member bank in the US at no charge. Cash can also be withdrawn at no charge, at anytime, using the cash back option during a debit transaction at participating POS terminals.

MARKETING MATERIALS: Free collateral materials, card kits, and implementation support for employers (many of our competitors charge for account set-up, collateral materials, cards, etc.).

PORTABILITY: Card goes with you when you change jobs.

CARDHOLDER SUPPORT - BILINGUAL AND LIVE: A potentially "fragile" new cardholder, who may have been forced to have the card, can call and get a live person immediately without having to navigate a confusing VRU at a financial institution only to be cross sold on other banking products when/if they do get a live person on the phone.

LONGEVITY: 11+ years in business makes us one of the most experienced paycard companies in the industry.

EXPERIENCE: 2,600+ clients in every industry and every state.

LAST FUNDED CALL: We make an outbound call to cardholders when cards stop being funded via direct deposit.

STRONG SALES AND ACCOUNT MANAGEMENT STAFF: Every client has a specific program success manager that can help them with additional cards, custom enrollment forms/links, etc.

STABILITY: FIS is a robust and reliable company that processes over 9 billion transactions per year for over 14,000 financial institutions.

BRANDING: Visa® is one of the top 5 recognized brands in the world.

COMPLIANCE: Axiom Bank and The Bancorp Bank are leaders in the prepaid banking space.

PROMOTIONS: SOLE, with Visa's support, runs quarterly promotions to cardholders. Examples include: Holiday \$100's, NFL Superbowl Sweepstakes, Spring \$100's, Groceries for a Year, etc.

QUALITY ASSURANCE: Our dedicated QA team ensures that our call center Account Managers provide consistently excellent customer service and treat every phone call as an opportunity to educate the cardholder on best uses of the card.



[SOLEPAYCARD.COM](https://solepaycard.com) | 503.924.2420

The SOLE® Visa® Payroll Card is issued by The Bancorp Bank and Axiom Bank; Members FDIC pursuant to a license from Visa U.S.A. Inc. and may be used everywhere Visa debit cards are accepted. Visa All Rights Reserved. Please see back of card for issuing bank.